



B.K. BIRLA CENTRE FOR EDUCATION

SARALA BIRLA GROUP OF SCHOOLS
A CBSE DAY-CUM-BOYS' RESIDENTIAL SCHOOL



PRE MID TERM EXAMINATION, 2025-26 BUSINESS ADMINISTRATION (833)

Class: XII
Date: 5/08/2025
Admission no:

Time: 1hr
Max Marks: 25
Roll no:

General Instructions:

- Read the following instructions very carefully and strictly follow them:
- This question paper contains 14 questions. Answer the questions according to given instructions.
- Marks are indicated against each question.

SECTION – A

Q1. Answer any 2 out of the given 3 questions. (1X2)=2

- Identify the object in the sentence, "The children played football."
(a) The Children (b) Children Played (c) Played (d) Football
- Ravi has feeling of emptiness, abandonment and suicide. Identify the personality disorder he is in.
(a) Borderline (b) Dependent (c) Avoidant (d) Obsessive
- Mona is helping her sister to overcome a personality disorder. What should she do?
(a) Talk to her sister (b) Engage her in hobbies
(c) Help her build confidence (d) All of the above

Q2. Answer any 3 out of the given 4 questions (ii is compulsory) (1X3)=3

- What is meant by 'NOISE' in communication process?
- _____ Communication includes the use of body language, facial expression, and gestures to convey information to others.
- Maslow's need hierarchy of needs includes all EXCEPT which of the following.
(a) Cognition (b) Physiological (c) Safety (d) esteem
- In Vroom's theory, motivation is a product of _____.
(a) Expectancy (b) Instrumentally (c) Valence (d) All of the above

Q3. Answer any 3 out of the given 4 questions (1X3)=3

- Formal communication is characterized by:
(a) Personal tone (b) Established channels and structure
(c) Informality (d) Random interaction
- Jargon in communication can be a barrier because:
(a) It adds clarity (b) It is a visual tool
(c) It may not be understood by everyone (d) It simplifies messages
- Which of the following is not an advantage of Job enlargement?
(a) Variety of tasks
(b) Increases frustration of the employee
(c) Optimum utilization of abilities
(d) Problem with union members

Options: (A) (b) and (c) (B) (a) and (c) (C) (b) and (d) (D) (a) and (d)

iv. _____ attributed with the development of the two-factor theory of motivation.

- (a) Abraham Maslow (b) Frederick Herzberg
(c) David McClelland (d) William Ouchi

Q4. Answer any 2 out of the given 3 questions. (1X2)=2

i. _____ communication is also known as informal communication. It refers to the unofficial and unstructured way information spreads within an organization, often outside of formal channels.

ii. Mention the needs given by Alderfer's ERG Theory.

iii. Match the following with the theories given by famous people:

- | | |
|--------------------------|-------------------|
| i) Theory Z | a) Abraham Maslow |
| ii) Need Hierarchy Model | b) J. S. Adams |
| iii) Equity Theory | c) McGregor |
| iv) Theory X and Y | d) William Ouchi |

Select the appropriate options:

- | | |
|--------------------------------------|--------------------------------------|
| (a) i) – a, ii) – b iii) – c iv) – d | (b) i) – d, ii) – a iii) – b iv) – d |
| (c) i) – a, ii) – c iii) – b iv) – d | (d) i) – d, ii) – b iii) – c iv) – a |

SECTION – B (STQ I) Answer any 3 out of the given 5 questions

(2X3)=6

Q5. Explain the types of communication.

Q6. Write the advantages of informal communication.

Q7. Write the characteristics of Motivation?

Q8. What are the different kinds of financial incentives?

Q9. Mention Frederick Herzberg suggestions to management to enrich the job.

SECTION – B (STQ II) Answer any 2 out of the given 3 questions

(2X2)=4

Q10. Describe basic personality traits

Q11. Differentiate between active and passive voice.

Q12. Describe common personality disorder

SECTION – C (LATQ) Answer any 1 out of 2 given questions

(5X1)=5

Q13. Differentiate between motivation and inspiration.

Q14. Amit Verma joined the ABC Technologies in January after having worked at HKY Computers where he had worked as a Software developer. Amit felt that ABC offered better career prospects, as it was growing and much faster than HKY which was relatively smaller company. Amit joined as a senior software developer at ABC Technologies with a good pay hike. He joined Archita Mehta's five membership team. While she was efficient at what she did and extremely intelligent. She had neither the time nor the learning to know her team members. Time and again, Amit found himself thinking about Ram Kapoor, his old boss and how he had been such a positive influence. Archita, on the other hand even without actively doing anything, had managed to significantly lower his motivation level.

(a) What could be the reason for Amit was feeling demotivated, using Maslow's Hierarchy of needs?

(b) What should Amit do to overcome his tension? What can the team leader do to ensure high levels of motivation among his/her team members?

***** ALL THE BEST*****